RFP C-17002 Beverage Procurement Program

2/16/2016

Award to: PepsiCo

| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|--------------------|-----------|-----------|-----------|-----------|-----------|
| Fixed Sponsorship | \$50,000 | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| Estimated Vending | | | | | |
| Commission | \$46,000 | \$46,500 | \$46,900 | \$54,900 | \$54,900 |
| Battle/Can Rebates | \$21,100 | \$21,100 | \$21,100 | \$21,100 | \$21,100 |
| Total Annual Est. | \$117,100 | \$117,600 | \$118,000 | \$126,000 | \$126,000 |