

**Columbia Public Schools****Regular Session  
03/11/2019 06:30 PM****Printed : 3/12/2019 2:55 PM CST****ITEM : 3.F.1.g. Solutions for Multi Function Device Machines and Centralized Printing Services****Summary**

The purpose of this bid was to select a firm to provide Multi-Function Device (MFD) Machines and Centralized Printing Services district-wide beginning July 1, 2019 through June 30, 2024, with installation in June/July 2019.

Four firms responded to the RFP. The responses were reviewed for the information requested in the proposals. The primary focus of the RFP was to gather information related to the following:

- Equipment
- Depth of supplier offerings
- Price in relation to overall value of solution offered
- Evidence of local, Mid-Missouri based organizational infrastructure and support mechanisms to support a facilities contract
- References
- Prior experience with the District

After evaluating responses, the District recommends the award for Multi-Function Device (MFD) Machines and Centralized Printing Services to Image Technologies, Columbia, MO. Image Technologies is the firm currently providing these services and is in good standing with the District in their cost, professionalism and expertise.

Estimated annual is based on MFD machines with 40,000,000 copies; cost for equipment and labor in print center; and estimated cost for ink and toner for District owned devices.

<b>VENDOR</b>	<b>ESTIMATED ACTUAL</b>
<b>SUMNER ONE/IMAGE TECHNOLOGIES</b> – Columbia, MO	\$530,627.00
<b>MARCO TECHNOLOGIES, LLC</b> – Columbia, MO	\$550,888.00
<b>GIBBS TECHNOLOGY DBA GFI DIGITAL, INC.</b> – Columbia, MO	\$576,428.00
<b>RICOH USA, INC.</b> – Columbia, MO	\$600,285.00
<b>RECOMMENDATION:</b> Award to <b>SUMNER ONE/IMAGE TECHNOLOGIES</b> , Columbia, MO  <b>FUNDING SOURCE:</b> Operating Budget	

**Supporting Documents**
[Image Technologies Proposal](#)